



*Innovative Fluid Power and Electro-Hydraulic Automation, Inc. a recognized and established manufacturer of custom motion control solutions, headquartered in Cedar Rapids, has immediate needs for a **motivated self-starter** in the Kansas City area to work as an entry-level*

Industrial Automation Sales Representative (ref: EHA-IAS)

Successful candidate will have the support resources from the industry's best electro-hydraulic distribution based engineering and manufacturing organization. This is an excellent environment for an individual wanting to develop valuable sales skills, making it a great fit for a recent college graduate or anyone looking to get into business to business sales.

Position requires strong interpersonal skills and exceptional mechanical aptitude. Training on product knowledge will be provided. Individual will need to develop new business through cold call appointments, as well as maintain relationships with current clients. Position will require travel, both individually and on joint sales calls, and will include minimal overnight stays.

We offer a competitive benefit package including medical, dental and vision plans, 401(k) and Profit Sharing, health club subsidies, vacation and sick time, as well as paid holidays at start date. Must have insurable driving record. Send cover and resume to Innovative Fluid Power, Attn: HR-IAS, PO BOX 10495, Cedar Rapids, IA 52410, or email hr2008@ifpusa.com